





# DEFINING THE FUTURE OF WOMEN'S HEALTH & WELLNESS!

Mild Cares focuses on addressing women's hygiene and sustainability challenges in India, including limited access to sanitary pads, educational barriers due to menstruation, and cultural stigma. Their product portfolio includes menstrual cups, intimate wash, cramp relief, and more, available nationwide through their online store and marketplace platforms.



PROBLEM: Over 400 million women in India faces menstrual, Intimate & toilet hygiene issues

# **SOLUTION**

Offering sustainable & cost-effective products along with Al Based services for wellness

# **ACHIEVEMENTS**

1.World's first biodegradable, flushable and 100% plastic-free pregnancy test kit.

2. Ria: Building the future of women conversation. (Artificial Intelligent bot integrated with WhatsApp!)

### **Product Portfolio**

- Menstrual care
- Toilet hygiene
- Pregnancy care



#### Addressable Potential

Tier 2 cities Tier 3 cities

## **TRACTION**

#### INACION

FY 23-24 Revenue

\$20K

\$180K

**Monthly Revenue** 



Average Monthly Orders: 6K+



Gross Margin: 73%

Y-o-Y Growth 300%

# **Revenue Model**





माइल्ड केयर्स द्वारा यूपी का पहला गांव सेनेटरी नैपकिन मुक्त,महिलाओं ने अपनाया गाइनोकप मेंस्ट्रुएशन कप

🗢 मेरठ के माछरा ब्लॉक का बड़ागांव बना युपी का पहला सैनिटरी नैपकिन मुक्त गांव



#### **FOUNDERS**

Mr. Sandeep Vyas

Mrs. Rachna Vyas

Co- Founder